



DocuSign®

ACCELERATOR

DocuSign Contract Lifecycle Management

Streamline Contract Management with Slalom's DocuSign CLM Accelerator for Salesforce



In today's rapidly evolving business landscape, effective contract management is essential for success. Yet, businesses often face challenges in streamlining and optimizing their contract processes.

Enter the DocuSign Contract Lifecycle Management (CLM) Accelerator for Salesforce - your ultimate solution for transforming contract management and driving business efficiency to new heights.

Understanding the Challenges

Inefficient contract management processes can pose significant challenges for businesses, including:

01

Manual Processes

Traditional contract management methods are often manual and time-consuming, leading to inefficiencies and delays.

02

Lack of Visibility

Limited visibility into contract status and key metrics makes it difficult to track contract lifecycles and monitor performance.

03

Compliance Risks

Without proper oversight, businesses are at risk of non-compliance with legal and regulatory requirements, leading to potential penalties.

What does DocuSign CLM do?

DocuSign CLM automates contract generation, negotiation, approval, and maintenance based on business-driven needs.

This creates a centralized contract repository that supports metrics, natural language searching, and lays the groundwork for integrating AI into organizational strategy and operations.



- ✓ **Automated Contract Workflows:** Streamline contract creation, negotiation, and approval processes with automated workflows, reducing manual effort and accelerating time to signature.
- ✓ **Centralized Contract Repository:** Maintain a centralized repository of contracts accessible from Salesforce, providing easy access to contract data and improving visibility across the organization.
- ✓ **Compliance Monitoring:** Ensure compliance with legal and regulatory requirements through pre-signature approvals and automatic version control, mitigating risk and enhancing governance.
- ✓ **Contract Analytics:** Gain actionable insights into contract performance and trends with advanced analytics capabilities, enabling data-driven decision-making and optimization of contract processes.
- ✓ **Mobile Capabilities:** Sign documents anytime, anywhere with mobile-friendly features, empowering users to stay productive on the go.

Benefits of our DocuSign CLM Accelerator for Salesforce



Faster Time to Value: Streamline contract processes with our pre-built solutions based on a compilation of needs across various industries with <8 weeks to go-live.



Hassle-free Implementation: Our small, agile team brings extensive expertise in DocuSign and Salesforce, ensuring a seamless implementation process.



Enhanced Accuracy and Consistency: Experience more consistent contract processes, greater control over terms, reduced legal risks, and precise reporting and analytics.



Increased Productivity: Empower teams to achieve faster contract generation, faster negotiations, faster amendments/renewals, and faster approval times.

KEY FEATURES

- Dynamic templates
- Automated contract request & creation
- Redlining & negotiation
- eSignature & Salesforce integration
- Centralized document storage
- Enhanced visibility into contracts



Ready to experience the future of customer service?

Our DocuSign CLM Accelerator is seamlessly integrated with Salesforce, empowering organizations to rapidly deploy a Contract Lifecycle Management (CLM) system.

By streamlining and optimizing the entire contract lifecycle, companies can quickly unlock the benefits of enhanced efficiency, compliance, and risk management.

WHY SLALOM

[Contact us today](#) and unlock the full potential of your contract management operations!

DocuSign | **Platinum Partner**

40+
DocuSign
Accreditations &
Certifications

400+
Quote to Cash
Engagements

240+
CLM Projects
Delivered

7,400+
Salesforce
Engagements

ABOUT SLALOM

Slalom is a purpose-led, global business and technology consulting company.

From strategy to implementation, our approach is fiercely human. In eight countries and 45 markets, we deeply understand our customers—and their customers—to deliver practical, end-to-end solutions that drive meaningful impact. Backed by close partnerships with over 400 leading technology providers, our nearly 12,000 strong team helps people and organizations dream bigger, move faster, and build better tomorrows for all. We're honored to be consistently recognized as a great place to work, including being one of *Fortune's* 100 Best Companies to Work For eight years running.

Learn more at slalom.com

DocuSign CLM Solutions

Interested in exploring additional ways DocuSign CLM can optimize your business processes?

Take a look at the solutions below and reach out if any of the challenges resonate with your organization.



CLM Health Check

Challenges:

- Low user adoption
- Inefficient processes that do not support current process
- Configuration issues



CLM Custom Implementations

Challenges:

- Custom integrations
- Specific needs for contracting
- Large scale/global rollout



eSignature + Microsoft Power Automate

Challenges:

- Time consuming process for simple agreements (e.g., employee onboarding, bonus/award agreements)



CLM Enhance & Operate

Challenges:

- Ongoing support needed
- Enhancements & updates to make
- CLM outdated and unable to leverage new features



CLM for Salesforce Accelerator

Challenges:

- No CLM in place
- No visibility into contracts
- Limited resources for implementation
- Pilot to test out CLM



CLM for Lead to Cash

Challenges:

- Long quoting process
- Lack of visibility into pricing & contracts
- Slow time to revenue

CLM Solutions by Industry/Segment

CLM for SaaS Providers

CLM for Financial Services

CLM for Insurance

CLM for Healthcare & Life Sciences

CLM for Public Sector

CLM for Sales

CLM for HR

CLM for Procurement

Coming Soon

CLM + ServiceNow

CLM + Microsoft Dynamics

eSignature + Google Drive