

# Quote to Cash Health Check

As your QTC doctors, we'll evaluate sales processes, diagnose pain points, and examine data quality and governance for gaps.

Our prescribed recommendations, aligned with cutting-edge best practices, ensure a comprehensive quote-to-cash solution boost!





Feeling lost in the labyrinth of **complex product catalogs**?

Bothered by a barrage of **error messages**?

Tired of wrestling with **clunky quoting processes**?

# We'll conduct a thorough diagnosis of the health of your Quote to Cash solution



Slalom's Quote to Cash (QTC) Health Check is your remedy for a smoother-running organization and a more productive team. Our QTC experts will dive into your existing solution, and unravel the complexities of your sales processes, customizations, configurations, and data quality.

We'll guide you on how to align with best practices and enhance the overall user experience. Let's turn frustration into efficiency!



## The doctor is in!

We'll examine your QTC configuration to look at aspects such as SKU proliferation, price waterfall complexities, excessive approvals, billing irregularities, and overall system customizations.



## Examination outcomes

We'll identify key system changes such as SKU rationalization, simplify and group configuration-based rules, reduce reliance on customizations, and find opportunities to improve the user experience.



## Your QTC care team

Slalom can provide subject matter experts to guide your development team to implement the recommendations themselves or supply a full delivery team to build out and deploy the solution.

## Ready to get started?

Schedule a demo today at  
[Slalom.com/Salesforce](https://slalom.com/Salesforce)



## ABOUT SLALOM

**Slalom is a purpose-led, global business and technology consulting company.**

From strategy to implementation, our approach is fiercely human. In eight countries and 45 markets, we deeply understand our customers—and their customers—to deliver practical, end-to-end solutions that drive meaningful impact. Backed by close partnerships with over 400 leading technology providers, our nearly 12,000 strong team helps people and organizations dream bigger, move faster, and build better tomorrows for all. We're honored to be consistently recognized as a great place to work, including being one of *Fortune's* 100 Best Companies to Work For eight years running.

Learn more at [slalom.com](https://slalom.com).